

The background is a dark blue gradient with faint, semi-transparent images of mechanical gears and technical drawings. The gears are located in the bottom-left and bottom-right corners. The technical drawings, including a circular diagram and a perspective view of a mechanical part, are scattered across the right side of the image.

ADVENSER

ENGINEERING SERVICES PRIVATE LIMITED

advanced technologies...

innovative methodologies...

Who we are ?

ADVENSER is the collective effort of four experienced heads from the field of Engineering as well as International Business, who joined hands to offer the best possible engineering services to customers worldwide.

What we do ?

From its production base in India, ADVENSER delivers innovative and cost effective engineering solutions in the areas of Architectural, Civil, Structural, and Mechanical Engineering, and MEP/HVAC.

Our Vision ?

To be at the pinnacle of the engineering service providing industry by continually delivering exemplary services.

Our Mission

To provide services to engineering industry globally with cutting edge technologies and guaranteed cost savings.

Company Values

- ✓ **Customer Satisfaction:** To surpass client expectations consistently.
- ✓ **Standards:** To set laudable standards in all our business and transactions.
- ✓ **Integrity:** To be sincere, ethical and transparent in all our transactions.
- ✓ **Fairness:** To accommodate all clients, whether its big business houses or small business entities, equally.
- ✓ **Technology update:** To continuously update our skill-set and technology matrix with the changing times to become the best.

A brief summary

Advenser Engineering Services Private Limited is an India based company specializing in Computer Aided Design & Drafting services. Advenser provides services to all major engineering domains with the comprehensive skill set to meet a broad spectrum of customer and industry demands. Advenser has a young team of talented engineers with a very strong client base spread over USA, Europe, Canada, Australia, and many other countries.

Advenser is committed in providing top quality, time bound, cost effective CADD solutions to all of its clients spread across the globe. Technological development in the field of communication enables Advenser to extend its services to clients in any part of the world. Advenser's unique offshore model with operations from India enables it to meet the technological, economical, manpower and infrastructure requirements of the industry and client requirements. Advantage of different time zone and excellent infrastructure enhances Advenser's ability to provide better services to its customer's.

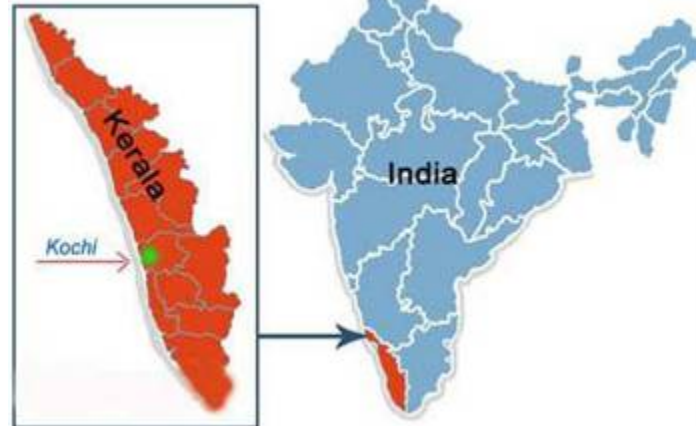
Advenser is committed towards providing its client with the best possible CADD services. Advenser has a track record of delivering the final project before the actual delivery date estimated and conveyed to the client; and that too without compromising on the quality. Thus, by delivering high quality work before time, if not on-time, Advenser ensures total client satisfaction; and this is where Advenser's success lies. Advenser provides daily work report, weekly work report, etc. to all of its clients, which helps them to know their actual project status such as how much work has been completed, how much work is remaining, etc.

With stringent Quality measures in place, Advenser ensures that there is not a single flaw in its services. It is one of the key reasons why Advenser enjoys such a high customer retention rate.

Advenser has also maintained an efficient support system to provide support to any queries within 12 hours.

Location

ADVENSER is situated in the vibrant and captivating city of Kochi, Kerala, India. Kochi is regarded as the commercial capital of Kerala. Kochi ranks second in India with regard to IT enabled services.



ADVENSER is located inside Cochin Special Economic Zone (CSEZ) (<http://www.csez.com>), a 200 acre secured campus set up for export-oriented ventures, with stringent security measures and restricted access.



Our premises



Services

Whether the projects are simple or complex, Advenser has a proven track record in effectively handling projects, maintaining the highest quality standards and prompt delivery of projects. The Company especially focuses on the following fields:

- ❖ **Architectural**
- ❖ **Civil / Structural**
- ❖ **Mechanical**
- ❖ **MEP**
- ❖ **HVAC**



Architectural Engineering Services

3D Modeling

Walk-Through

Working Drawings

Architectural Views

Architectural Drawings

2D Drafting & Detailing

Structural CAD Drawings

Paper to CAD Conversion



Civil / Structural Engineering Services

BIM

3D Rendering

Steel Detailing

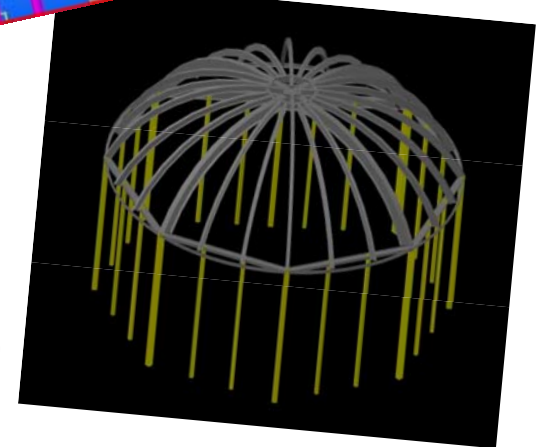
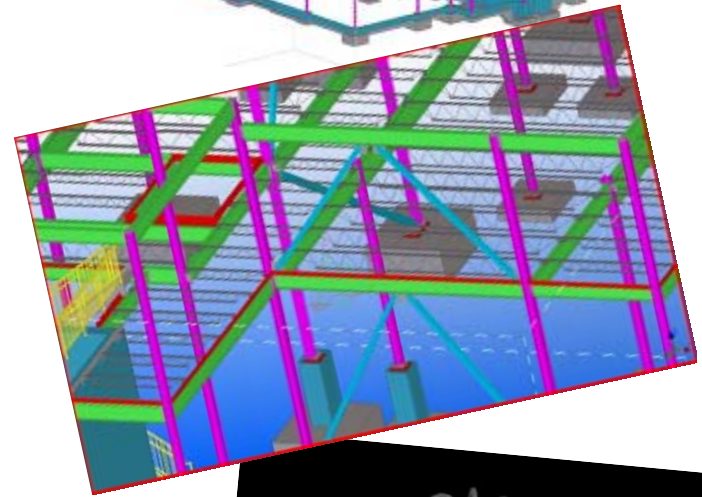
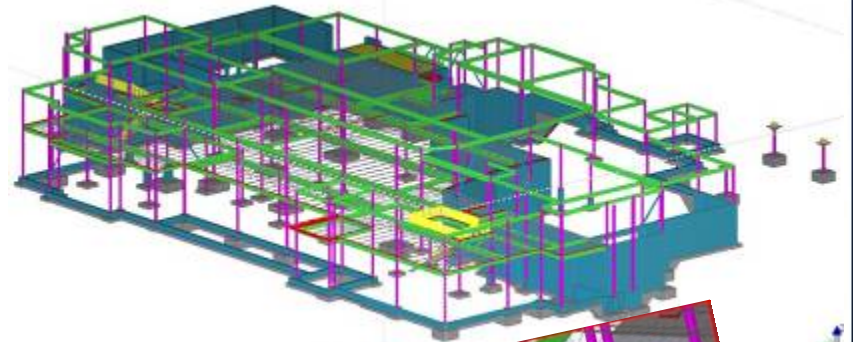
Rebar detailing

Pre cast panel detailing

Shop/Fabrication Drawings

Commercial & Industrial buildings

Design verification & Presentation



Mechanical Engineering Services

GD & T

3D Modeling

CAD conversion

Patent Drawings

Mark-up detailing

Reverse Engineering

Finite Element Analysis

Product design & development



MEP Services

Electrical Schematics

Electrical one line diagrams

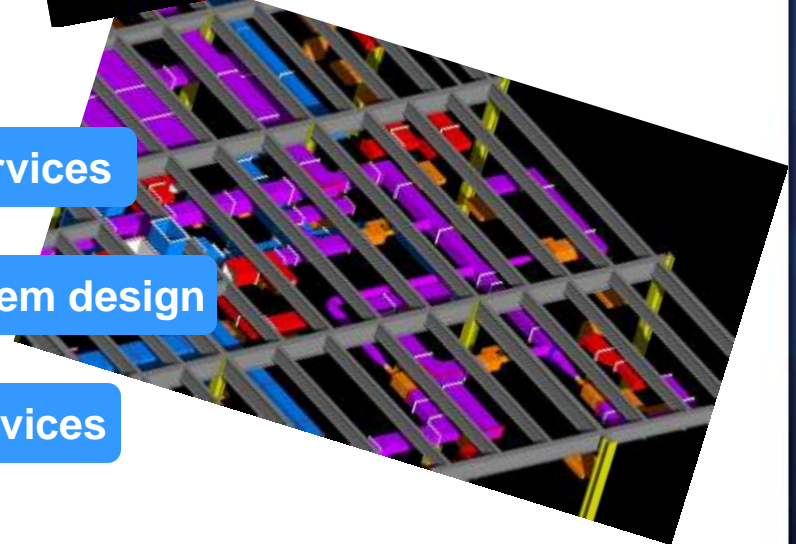
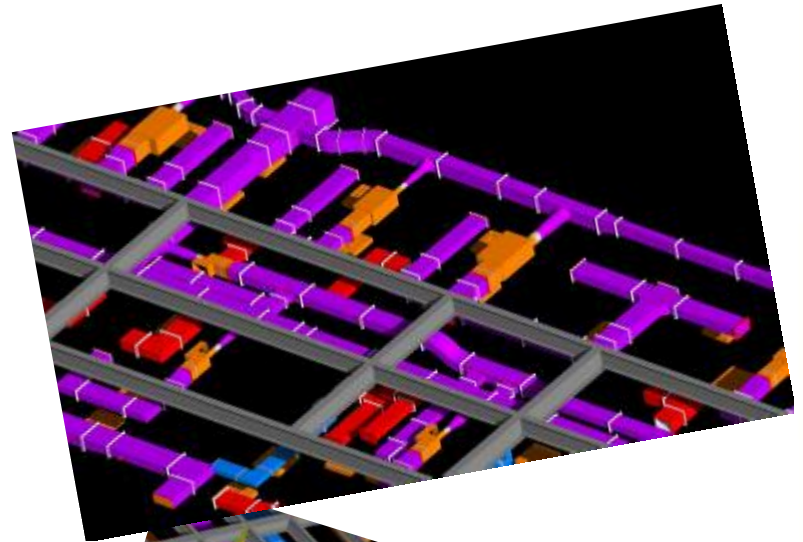
3D modeling of MEP system

Fire protection system design

Plumbing and Drainage drafting services

Schematic heating and cooling system design

Natural & LP gas piping drafting services



HVAC Services

Heat load calculations

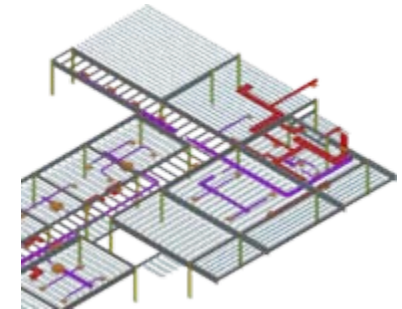
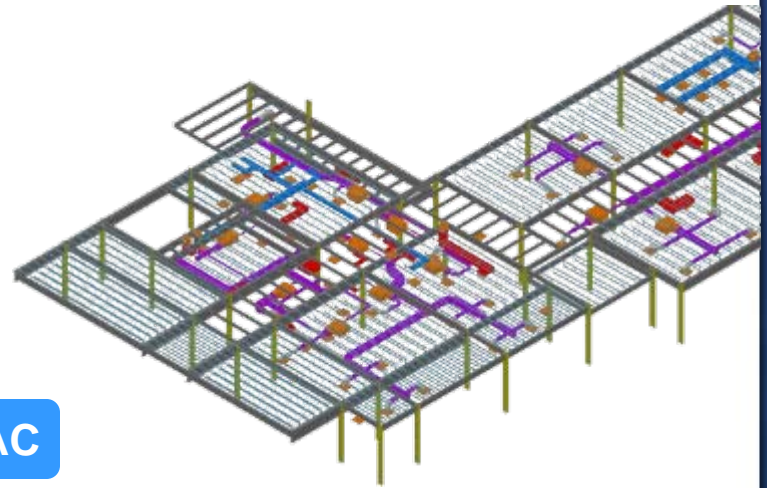
3D duct modeling & BIM

Design & Drafting services for HVAC

Duct sizing & design layout plan drawings

Cooling and ventilating system designing & drafting

Details, schematics, schedules, legends & control diagrams

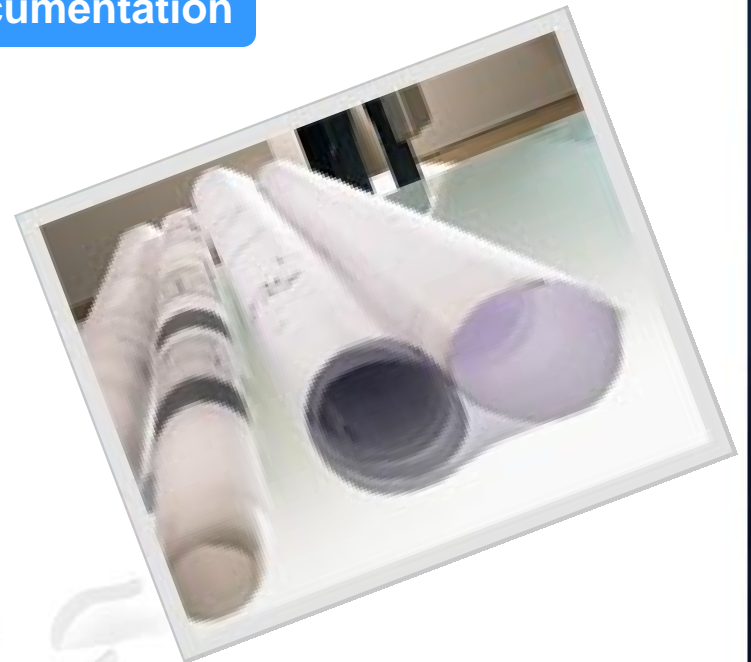


Other Services

Data entry of engineering documents

Book keeping of engineering documents

Engineering data collection and documentation



Skill-Set

ADT

Pro/E

ArcGIS

3DS Max

ArchiCAD

STRAKON

STAAD Pro

VectorWorks

Revit

Tekla

Inventor

AutoCAD

CAD-Duct

SolidWorks

MicroStation

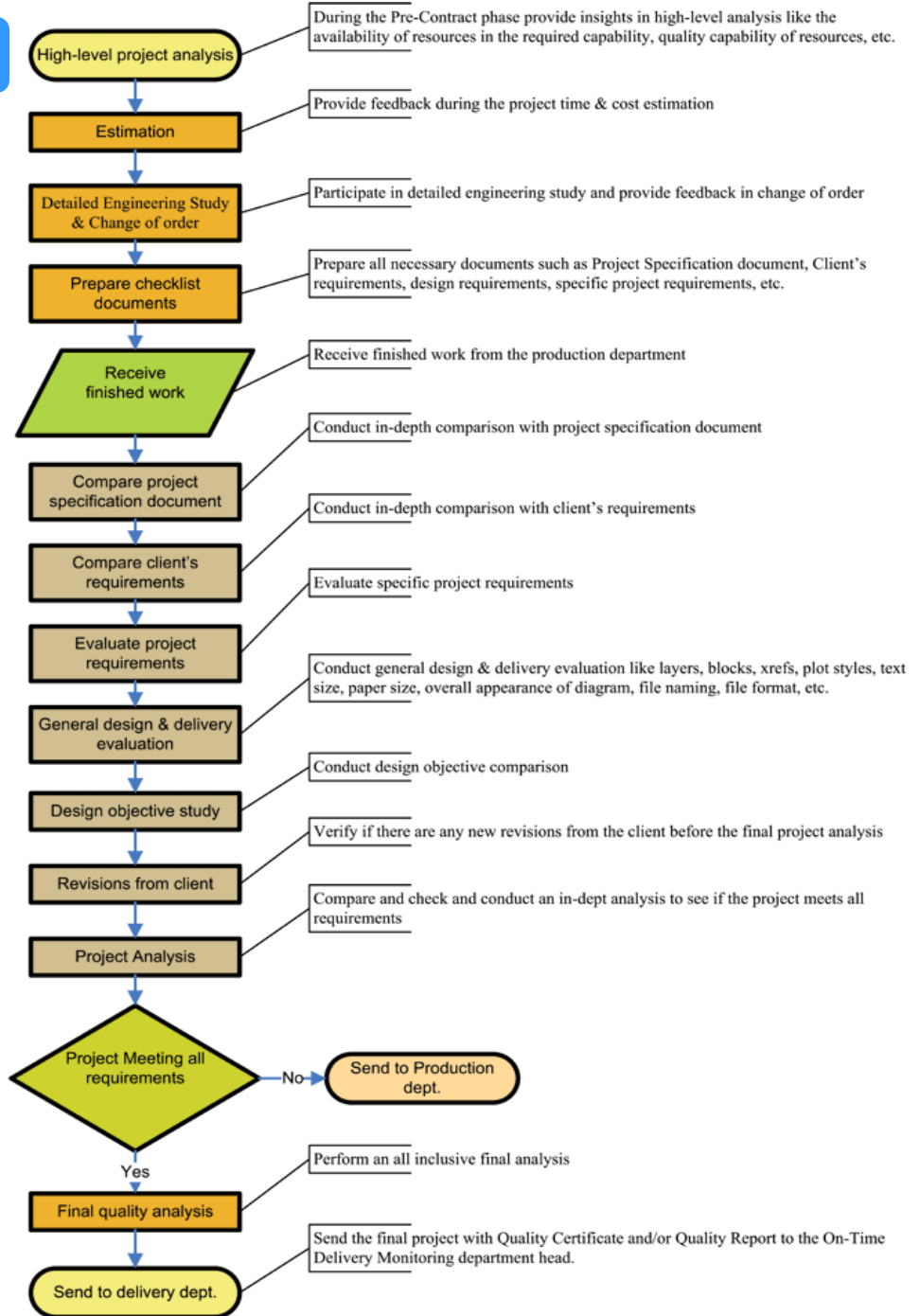
AutoCAD MEP

Advenser Advantage

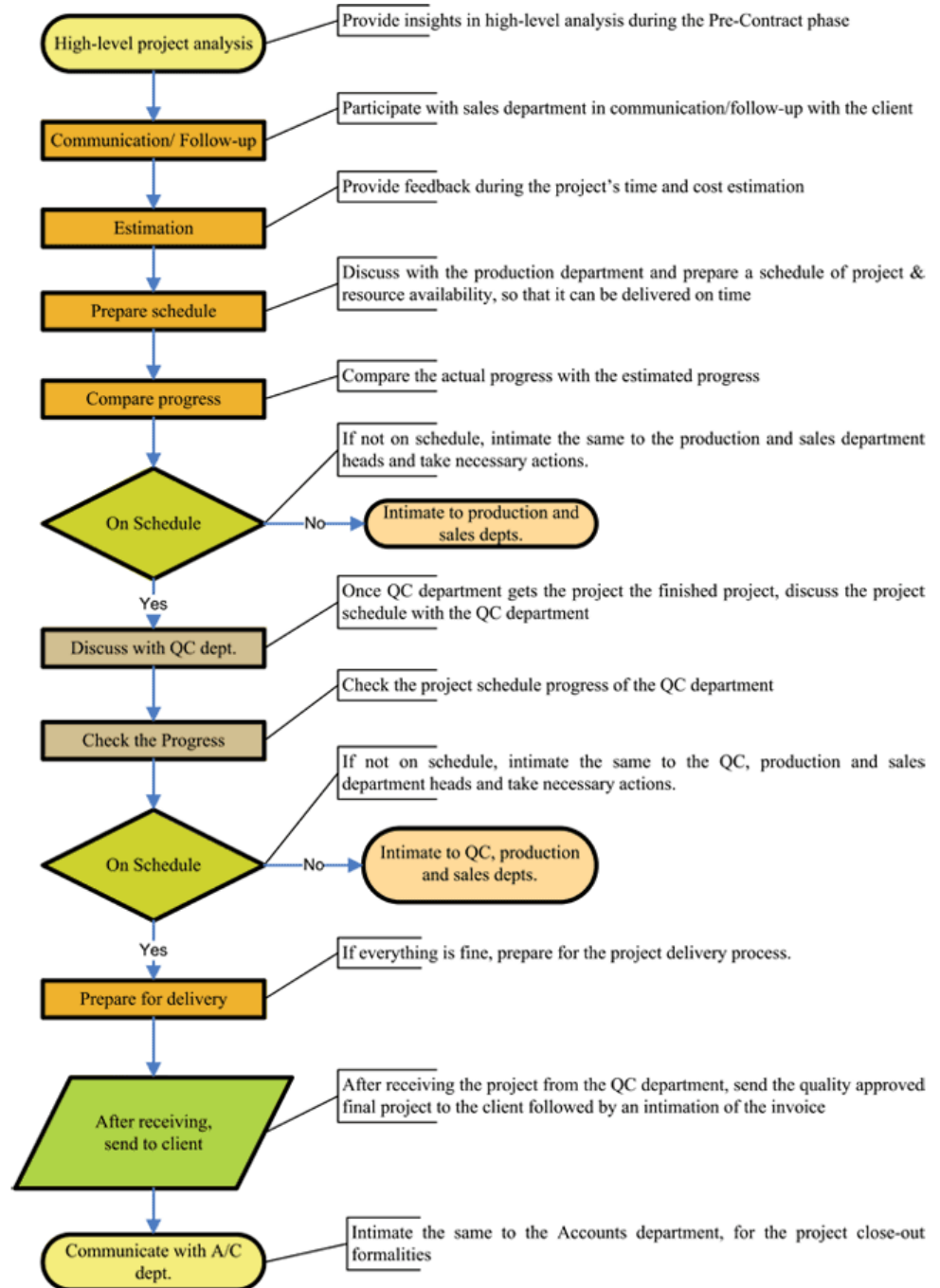
At ADVENSER, we strive to understand the changing customer needs, and to exceed the expectation of every client.

- ❖ **Flexibility to tailor services as per your business requirements**
- ❖ **Impeccable data security**
- ❖ **Unsurpassed performance**
- ❖ **Lower costs due to economies of scale.**
- ❖ **Compliance with international quality standards**
- ❖ **Deep domain expertise**
- ❖ **Consistent quality up gradation**
- ❖ **Prompt project delivery**

Quality control process



On-time delivery monitoring process



- All employees of Advenser sign the NDA (Non-Disclosure Agreement)
- No unauthorized person is allowed to enter the premises of Advenser.
- Security persons are deployed at all key points of the office premises.
- Document storage area is well protected.
- Employees are restricted to enter any other place other than their working premises.
- Data storage devices such as CD, DVD, Flash Drive, Floppy, etc are not allowed inside the office without the permission of the concerned HOD.
- Server rooms are kept inaccessible to employees other than the system administrators.

Advenser is managed by some of the best heads in the industry. The profiles of the top four key people are as follows:

❖ **Mathewson Karimthuruthel – Managing Director**

Mathewson Karimthuruthel is primarily responsible for providing management expertise and strategic planning for Advenser. Mathewson's academic background includes – B-tech in Mechanical Engineering and MBA with specialization in Information Services from USA. He is a US citizen with over 15 years of consolidated experience in Engineering, IT, BPO, and KPO sectors.

❖ **Biju Mattamana – Director of Marketing**

Biju Mattamana is responsible for the evaluation and negotiation of Advenser's business development. Biju's academic background includes – B-tech in Mechanical Engineering and MBA from USA. He is a US citizen with over 16 years of consolidated experience in Engineering, IT, BPO, and KPO sectors.

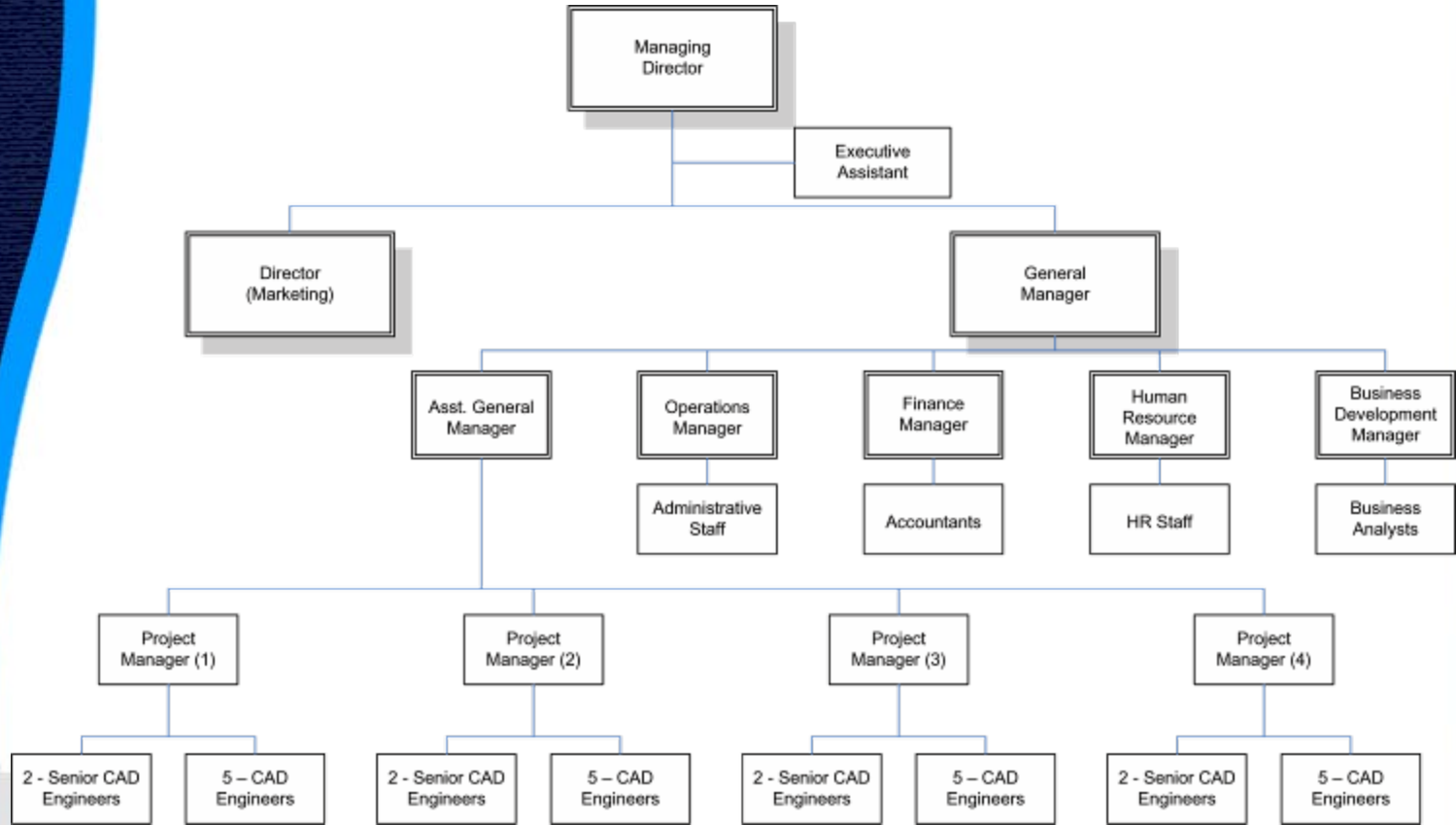
❖ **John Varghese – General Manager**

John Varghese is primarily responsible for Advenser's overall operational planning and management. John's academic background includes – B-tech in Chemical Engineering. He is a US Green Card holder with over 30 years of consolidated experience in Engineering, Marketing, BPO, and especially Operational Management sectors. He has served in US and many European Countries.

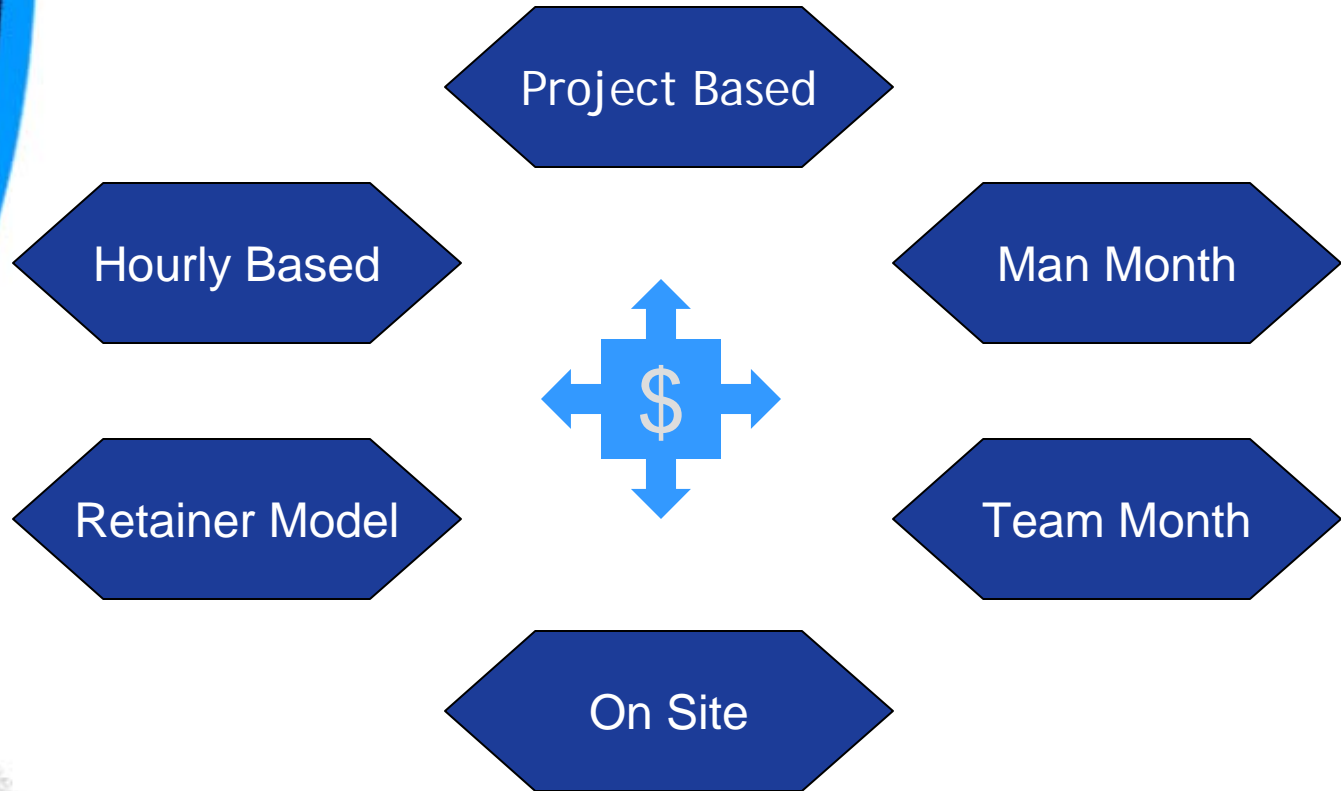
❖ **Harikrishnan. K – Asst. General Manager**

Harikrishnan. K is responsible for all aspects of operational management, project feasibility studies, and business development. Harikrishnan's academic background includes – B-tech in Mechanical Engineering with specialization in CADD. He has over 11 years of consolidated experience in Engineering, IT, KPO, Project Management, Business Development, and Operational Management sectors.

Organization Chart



Pricing Models



Project Based

- ✓ Quote will be given based on the type of project, duration, kind of expertise required etc.
- ✓ Each project will be considered separately and quote will be sent considering complexity of each project.
- ✓ Rates for projects with tight dead-line and projects with considerable time for delivery will be different.
- ✓ This option will be beneficial for clients who are having limited number of projects with diverse type of projects.

Hourly Based

- ✓ Rates will be based on the hours consumed for the project.
- ✓ Rate per hour will be quoted based on the expertise required for the project.
- ✓ Hours calculated will be the time estimated for an expert to complete the project.
- ✓ Rates for projects with tight dead-line and projects with considerable time for delivery will be different.

- ✓ One or more of ADVENSER experts in the particular field will be dedicated to the customer working from our premises.
- ✓ Customer can directly assign projects, check statuses and establish dead lines.
- ✓ Payment to ADVENSER will be fixed amount per month based on the field of work.
- ✓ This option will be beneficial for clients having continuous projects of similar kind for long periods.

Retainer Model

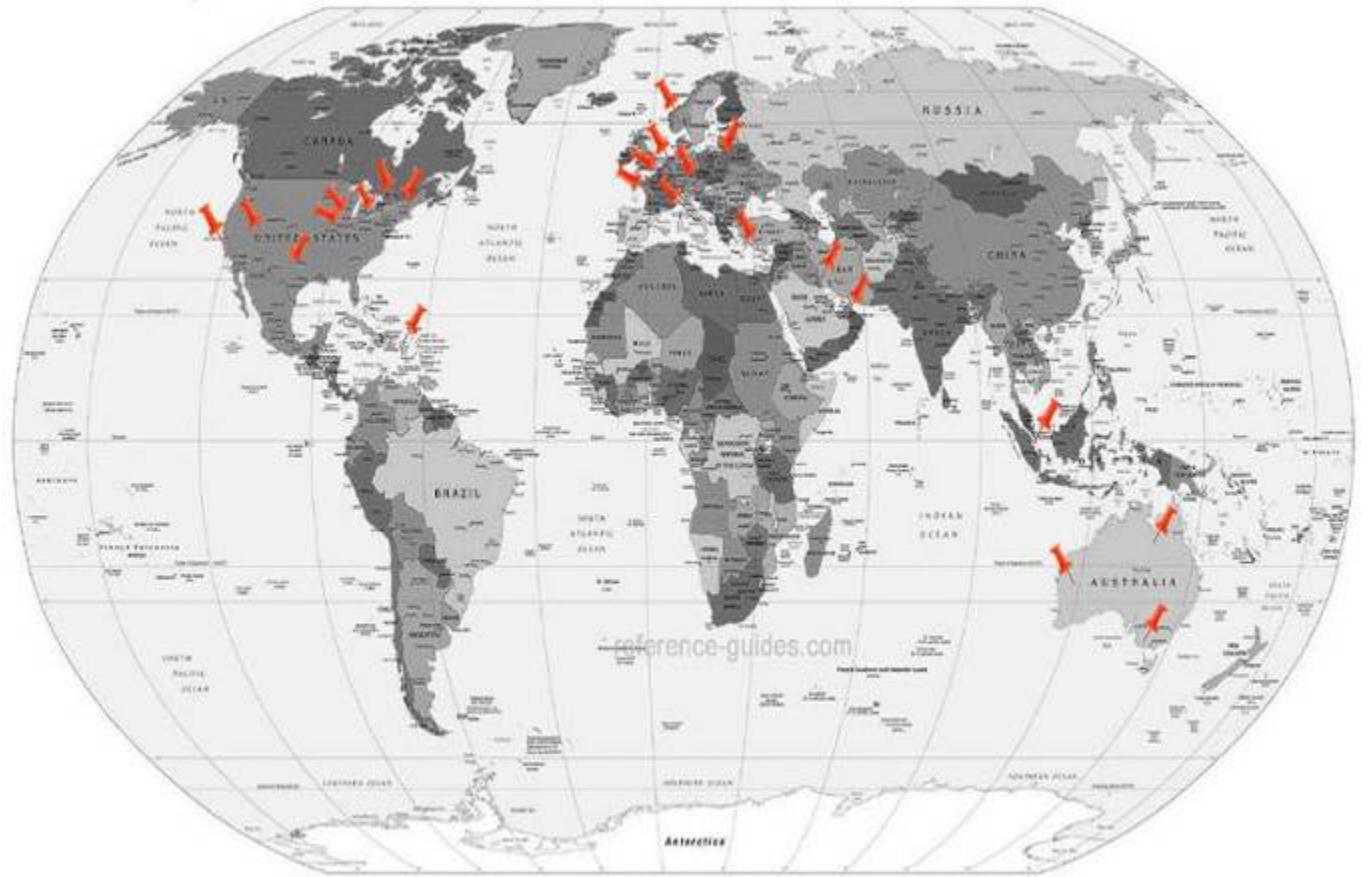
- ✓ One or more of ADVENSER experts in the particular field will be dedicated for the customer and will be working from our premises.
- ✓ Customer can directly assign projects and dead lines as and when projects are available.
- ✓ Payment to ADVENSER will be a fixed amount per month and a variable pay based on the hourly rate and the number of hours worked for the client in a month.
- ✓ Beneficial for clients having different short term projects in the same field.

- ✓ Team containing Project Manager, team lead and team members will be working for the customer from our premises.
- ✓ Customer can train the team for their special design needs.
- ✓ Selected team members shall be sent to customer locations for urgent requirements.
- ✓ Rates will be fixed amount payable every month depending on the skill set and size of team required.
- ✓ Beneficial for clients having considerable volume of specialized design needs.

- ✓ Our professional or a team of professionals shall be assigned to client's premises for completing projects.
- ✓ Billing rate will be based on the field of work, length of project, client location etc.
- ✓ Beneficial for clients with design developing projects where frequent interaction and personal meetings are unavoidable.

Client Locations

ADVENSER
ENGINEERING SERVICES PRIVATE LIMITED



**By combining technology tools,
innovative methodologies,
process, business insights and
deep rooted organizational
values, we deliver not just
solutions, but add value to your
business.**

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Thank You

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